CONNECT

# PROCIO CONNECT

## Governance beyond submission — end-to-end control for invoice processes

This excerpt explains why selecting a regulated transmission provider does not "complete" e-invoicing — and how enterprises regain governance ownership across SAP and beyond.

# Executive Summary

Many enterprises assume e-invoicing is "done" once they select a regulated transmission provider. In reality, complexity starts after submission: validation logic, exception handling, monitoring, evidence trails and ERP integration remain with the enterprise — often without clear ownership.

PROCIO CONNECT is the governance and orchestration layer that closes this gap. Without replacing ERP. Without disrupting processes. With clear end-to-end responsibility.

**In short**

Submission ≠ end-to-end process

Ownership gap after provider selection

Audit evidence requires traceability

Governance can be provider-agnostic

# Why e-invoicing programs fail

Regulation increases complexity, while typical implementations also increase integration and operational load: point-to-point connections, country silos, inconsistent checks, missing monitoring. Every new country adds risk.

**Typical friction**

- Distributed validation rules (Excel/custom)
- Missing end-to-end transparency
- Exceptions without governance
- Unclear IT vs business ownership
- Cost explosion for rollouts

# The four risk scenarios

## Audit & evidence

Submission logs are not enough. Auditors ask for end-to-end validation proof: what was checked when, by whom, and what was posted in ERP.

## SAP upgrade / change

After upgrades or mapping changes, validation logic breaks. Issues surface in operations — often without central visibility.

## Country expansion

New countries add rules and channels. Without central orchestration, workarounds and local solutions appear.

## Provider switch

Switching or running multiple providers forces re-implementation of mapping/logic if governance is not decoupled.

# Who owns responsibility?

Regulated providers handle transmission. The enterprise remains responsible for process logic, validation, exceptions, monitoring and evidence. This responsibility must be explicit — otherwise shadow IT emerges.

**Governance pillars (model)**

- Regulatory alignment
- ERP integration ownership
- Central validation logic
- Audit & traceability
- Scalability across countries/entities

# Maturity check (excerpt)

Use this quick check to reveal gaps. If you answer "No" to 2+ items, a readiness assessment is recommended.

**Checklist**

- There is a single owner of validation logic (not distributed).
- Exceptions/errors are traceable end-to-end (incl. ERP posting).
- Country rollouts follow a standard, not ad-hoc integrations.
- Monitoring/status is consistent for IT and business.
- Providers can be switched without rebuilding process logic.

# Entry offer: Governance & ERP Readiness Assessment

Fixed price, clear output, 4–6 weeks. Goal: risk transparency and an architecture blueprint — as the basis for pilot/implementation.

**Deliverables**

- Risk & gap map (regulation + process)
- ERP integration blueprint
- Governance ownership model
- 12-month implementation roadmap

# Why PROCIO CONNECT

PROCIO CONNECT does not replace ERP or regulated networks. It ensures existing systems and providers work together in a controlled way — with one governance layer.

**Outcomes**

- Less integration sprawl
- Consistent checks & evidence
- Controlled rollouts
- Reduced provider dependency

# Next step

This document is an excerpt. In a call we assess your setup (ERP, countries, providers, processes) and define the fastest entry path.

**Contact**
- info@procio.info
- +49 69 2724 200 5
- Request assessment (website)

# Imprint & rights

**Published by**

**io PROCESS INNOVATION GmbH**
Europa-Allee 133
D-60486 Frankfurt am Main

Fon: +49-69-2724 200 5
Email: info@procio.info